



Sustainable Building Operations & Upgrades

LEED for Existing Buildings

2010 Energy / Facilities Connections Conference

Brightworks & Glumac

Eric Baxter and Todd McGuire

12 May, 2010

•The Value Proposition

Your facility is an asset – make it work for you.

More than all of the other LEED products, LEED EB O&M forces us to monitor our practices over time and provides us the opportunity to save – and make – money.



Armstrong Headquarters Lancaster, PA

LEED-EB Platinum Certification, 2007

- Reduction in water usage from 800,000 gallons to 420,000 gallons per year... with fixtures and humidification process
- Lighting power density of 1.5 watts/sf, which is half the nationwide average; building automation system provides feedback on the energy consumption measures
- \$138,000 invested; 3 year payback



Adobe Headquarters San Jose, PA

Working with their facility management partner, Cushman & Wakefield, over the last five years they have:

- invested \$1.4 million on energy and energy-related projects
 - received \$389,000 in rebates
 - saving \$1.2M annually
 - electricity usage by 35 percent
 - natural gas by 41 percent
 - domestic water by 22 percent
 - landscape irrigation by 76 percent
 - CO2 emissions by more than 20 percent
 - and achieved diversion of solid waste nearly 90 percent
- DOLLARS ANNUALLY*

...and are enjoying a 121% return on investment with a 9.5 month average payback



Confidential Project Oakland, CA

1970's 22-story tower

Changing out plumbing fixtures to low-flow fixtures (received small rebate from East Bay MUD for doing so...)

Saving 1-1.2 million gallons of water per year

\$4500/year in water savings, not including reduction in sewer fees



Benefits of Greening Your Building

For the **private** owner:

Market Differentiation

- Increase Lease Rates
- Increase Tenant Retention
- Risk Management

Reduce Capital Expenditures

- Lengthen Equipment Life
- Strengthen Durability of Building Envelope
- Increase Education: Use of Preventive Maintenance
- Decrease in Tenant Improvement Cost

Reduce Operating Costs

- Less Turnover Costs
- Government Incentives and Tax Credits
- Utilities expenses*



Benefits of Greening Your Building

For the **public** owner:

Reduce Capital Expenditures

- Lengthen Equipment Life
- Strengthen Durability of Building Envelope
- Increase Education: Use of Preventive Maintenance
- Decrease in Tenant Improvement Cost

Reduce Operating Costs

- Utilities expenses (energy, water, sewer)
- Maintenance staff or contractor \$
- More efficient use of supplies or materials
- Waste removal expenses

Perception About Your Facilities – Health + Well Being

- State employees
- Public using or visiting your facilities



Other Benefits

Employee Productivity

- 15 international case studies demonstrate that ventilation strategies increase individual productivity between 0.48-11%.
- 8 international case studies demonstrate that providing individual temperature control for each worker increases individual productivity by 0.2-3%



Other Benefits

Employee Productivity

- CBRE/USD study shows across 154 buildings, sick days and self-reported productivity changes in an ES or LEED facility
- 45% reported they had 2.88 fewer sick days, which directly translate into more dollars



Other Benefits

Insurance Premium Reductions

- March 2009: Insurance regulators adopted mandatory climate-risk disclosure standards for insurance companies with annual premiums of \$500 million or more, requiring firms to report to regulators and investors payout risks they may face due to climate change
- New products for “climate friendly customers” – coverage for wind and solar production shortfalls and premium discounts for green buildings
- According to Fireman’s Fund:
 - Risk of obsolescence
 - Reputational and transactional risk
 - Regulatory risk
 - Pollution



Benefits of LEED EB

Structured System

- Prescriptive Requirements
- Measurable Metrics
- System to Track Performance

Third Party Verification

- Legitimacy to Your Project
- Structure to Ensure Rigor

Save

- Natural Resources
- Ecosystem
- Carbon Emissions



LEED EB O&M Framework

LEED- EB O&M

	Prerequisites	Credits	Possible points
Sustainable Sites	-	8	26
Water Efficiency	1	4	14
Energy & Atmosphere	3	6	35
Materials & Resources	2	9	10
Indoor Environmental Quality	3	3	15
Innovation in Operations	-	6	6
Regional Credits		6	4
Total			110



Total Project Score

[illegible]

Credit 1	LEED Certified Design and Construction (4 points)
Credit 2	Building Exterior and Hardscape Management Plan
Credit 3	Integrated Pest Management, Erosion Control, and Land Mgmt Plan
Credit 4.1	Alternative Commuting Transportation, 10% (3 points)
Credit 4.2	Alternative Commuting Transportation, 25% (4 points)
Credit 4.3	Alternative Commuting Transportation, 50% (4 points)
Credit 4.4	Alternative Commuting Transportation, 75% or greater (4 points)
Credit 5	Site Development, Protect or Restore Open Space
Credit 6	Stormwater Quantity Control
Credit 7.1	Heat Island Reduction, Non-Roof
Credit 7.2	Heat Island Reduction, Roof
Credit 8	Light Pollution Reduction

[illegible]

Prereq 1	Sustainable Purchasing Policy
Prereq 2	Solid Waste Management Policy
Credit 1	Sustainable Purchasing , Ongoing Consumables, 60%
Credit 2.1	Sustainable Purchasing , Durable Goods, electric, 40%
Credit 2.2	Sustainable Purchasing , Durable Goods, furniture, 40%
Credit 3	Sustainable Purchasing , Facility Alterations and Additions, 50%
Credit 4	Sustainable Purchasing , Reduced Mercury in Lamps, 90 pp/lum-hr, 90%
Credit 5	Sustainable Purchasing , Food, 25%
Credit 6	Solid Waste Management , Waste Stream Audit
Credit 7	Solid Waste Management , Ongoing Consumables, 50% Waste Diversion
Credit 8	Solid Waste Management , Durable Goods, 75%
Credit 9	Solid Waste Management , Facility Alterations and Additions, 70%

[illegible]

Prereq 1	Minimum Indoor Plumbing Fixture and Fitting Efficiency
Credit 1.1	Water Performance Measurement, Whole Building Metering
Credit 1.2	Water Performance Measurement, Submetering
Credit 2.1	Additional Indoor Plumbing Fixture and Fitting Efficiency, 10%
Credit 2.2	Additional Indoor Plumbing Fixture and Fitting Efficiency, 15%
Credit 2.3	Additional Indoor Plumbing Fixture and Fitting Efficiency, 20%
Credit 2.4	Additional Indoor Plumbing Fixture and Fitting Efficiency, 25%
Credit 2.5	Additional Indoor Plumbing Fixture and Fitting Efficiency, 30%
Credit 3.1	Water Efficient Landscaping, Reduce by 50%
Credit 3.2	Water Efficient Landscaping, Reduce by 62.5%
Credit 3.3	Water Efficient Landscaping, Reduce by 75%
Credit 3.4	Water Efficient Landscaping, Reduce by 87.5%
Credit 3.5	Water Efficient Landscaping, Reduce by 100%
Credit 4.1	Cooling Tower Water Management, Chemical Management
Credit 4.2	Cooling Tower Water Management, Non-Potable Water Source Use

[illegible]

Prereq 1	Minimum IAQ Performance
Prereq 2	Environmental Tobacco Smoke (ETS) Control
Prereq 3	Green Cleaning Policy
Credit 1.1	IAQ Best Management Practices, IAQ Management Program
Credit 1.2	IAQ Best Management Practices, Outdoor Air Delivery Monitoring
Credit 1.3	IAQ Best Management Practices, Increased Ventilation
Credit 1.4	IAQ Best Management Practices, Reduced Particulates in Air Distribution
Credit 1.5	IAQ Best Management Plan, During Construction
Credit 2.1	Occupant Comfort, Occupant Survey
Credit 2.2	Occupant Comfort, Occupant Controlled Lighting, 50%
Credit 2.3	Occupant Comfort, Thermal Comfort Monitoring
Credit 2.4	Occupant Comfort, Daylight and Views, 50% Daylight / 45% Views
Credit 3.1	Green Cleaning, High Performance Cleaning Program
Credit 3.2	Green Cleaning, Custodial Effectiveness Assessment, < 3
Credit 3.3	Green Cleaning, Sustainable Cleaning Products and Materials Purchases, 30%
Credit 3.4	Green Cleaning, Sustainable Cleaning Equipment
Credit 3.5	Green Cleaning, Indoor Chemical & Pollutant Source Control
Credit 3.6	Green Cleaning, Indoor Integrated Pest Management

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Prereq 1	Energy Efficiency Best Management Practices
Prereq 2	Minimum Energy Efficiency Performance
Prereq 3	Refrigerant Management, Ozone Protection
Credit 1	Optimize Energy Performance (1 to 18 points available)
Credit 2.1	Existing Building Commissioning, Investigation and Analysis (2 points)
Credit 2.2	Existing Building Commissioning, Implementation (2 points)
Credit 2.3	Existing Building Commissioning, Ongoing Commissioning (2 points)
Credit 3.1	Performance Measurement, Building Automation System
Credit 3.2	Performance Measurement, System-Level Metering, 40%
Credit 3.3	Performance Measurement, System-Level Metering, 80%
Credit 4.1	Renewable Energy, On-site 3% / Off-site 25%
Credit 4.2	Renewable Energy, On-site 4.5% / Off-site 37.5%
Credit 4.3	Renewable Energy, On-site 6% / Off-site 50%
Credit 4.4	Renewable Energy, On-site 7.5% / Off-site 62.5%
Credit 4.4	Renewable Energy, On-site 9% / Off-site 75%
Credit 4.4	Renewable Energy, On-site 12% / Off-site 100%
Credit 5	Refrigerant Management
Credit 6	Emissions Reduction Reporting

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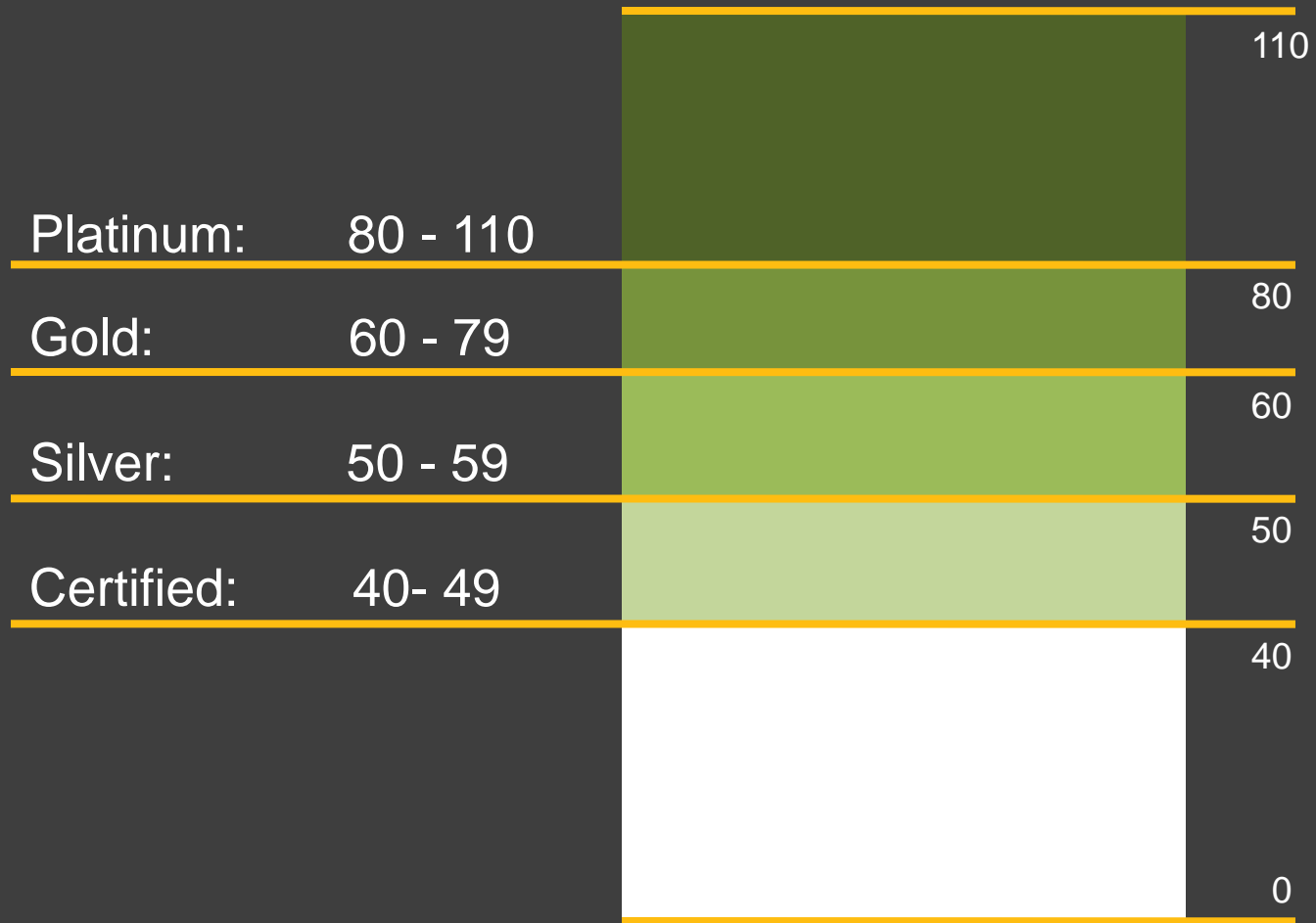
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Credit 1.1	Innovation in Operations
Credit 1.2	Innovation in Operations
Credit 1.3	Innovation in Operations
Credit 1.4	Innovation in Operations
Credit 2	LEED™ Accredited Professional
Credit 3	Documenting Sustainable Building Cost Impacts

0	0	0	0

Credit 1.1	Regional Priority
Credit 1.2	Regional Priority
Credit 1.3	Regional Priority
Credit 1.4	Regional Priority

LEED EB O&M Certification Levels



LEED - O&M Eligible Buildings

Can your building participate?

Occupancy

- At least 12 continuous months of full occupancy; **50% adjustment (effective Sept. 2009.)**

Scope of LEED-EB Program

- Covers 100% of building; 10% exceptions allowed for spaces not controlled by the owner

1 year of Utility Bill Data

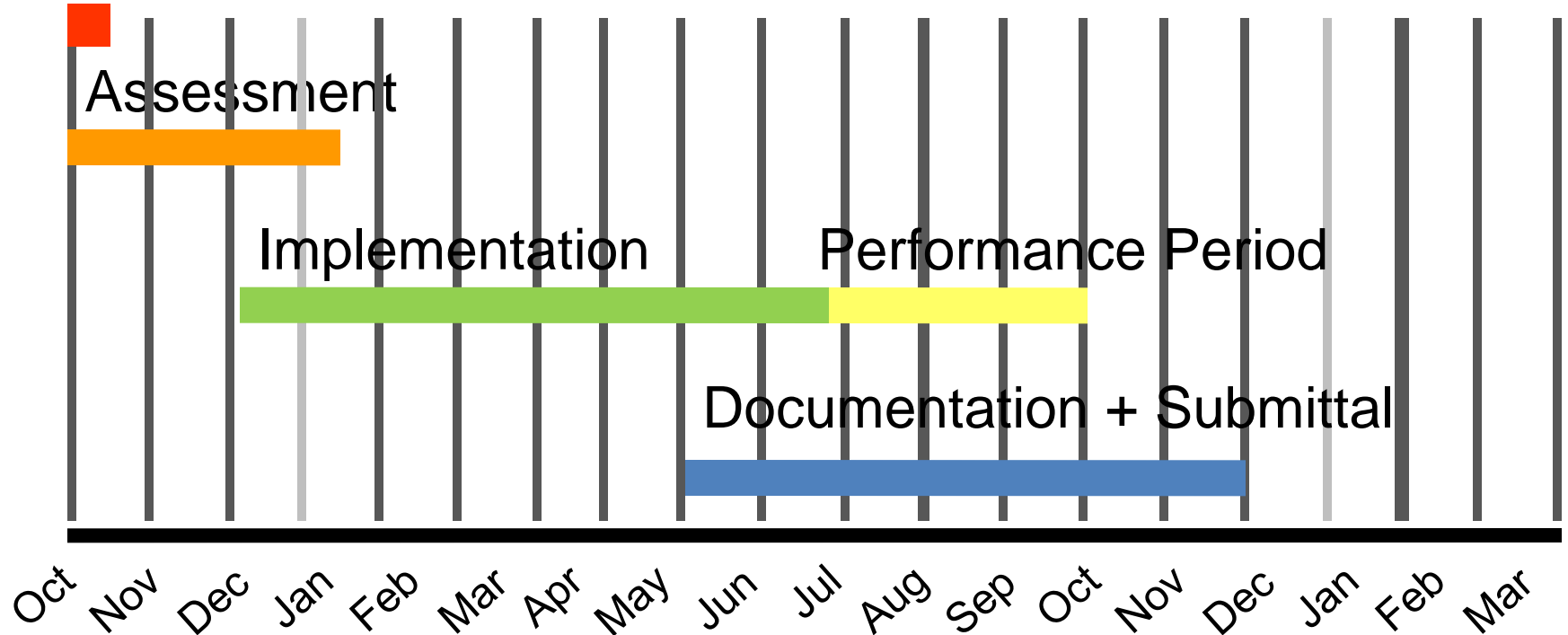
Facility Alterations

- Up to 50% of floor area or 50% tenant population allowed. Total MEP system improvements allowed if they don't interrupt tenants



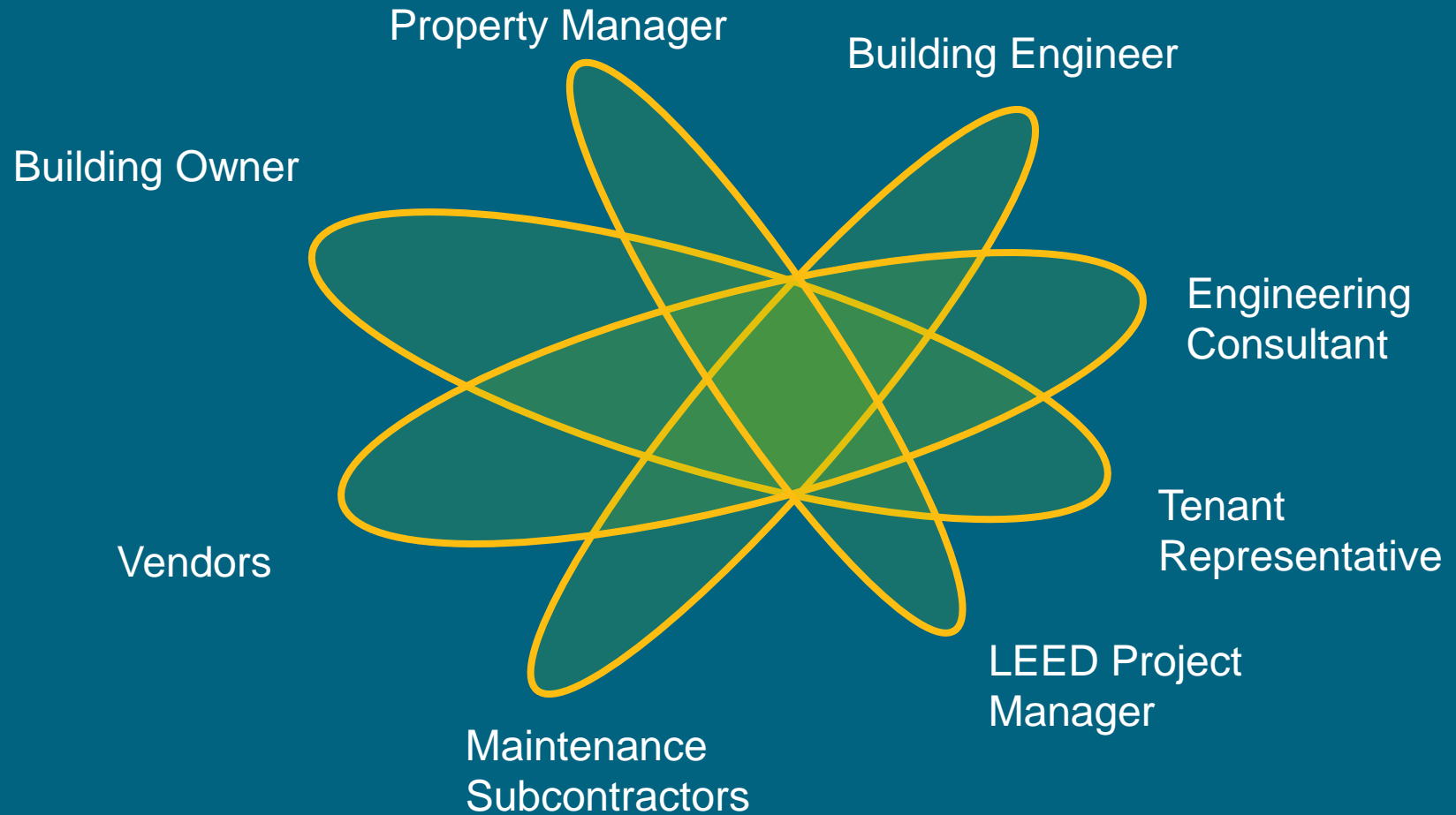
Project Timeline

Planning Walkthrough



Team Members

Integrated Team Effort



Working Groups in a LEED EB O&M Process

Sustainable Sites	
Credit 1	LEED Certified Design and Construction
Credit 2	Building Exterior and Hardscape Management Plan
Credit 3	Integrated Pest Management, Erosion Control, and Land Mgmt Plan
Credit 4.1	Alternative Commuting Transportation, 10%
Credit 4.2	Alternative Commuting Transportation, 25%
Credit 4.3	Alternative Commuting Transportation, 50%
Credit 4.4	Alternative Commuting Transportation, 75% or greater
Credit 5	Reduced Site Disturbance, Protect or Restore Open Space
Credit 6	Stormwater Management
Credit 7.1	Heat Island Effect, Non-Roof
Credit 7.2	Heat Island Effect, Roof
Credit 8	Light Pollution Reduction
Water Efficiency	
Prereq 1	Minimum Indoor Plumbing Fixture and Fitting Efficiency
Credit 1.1	Water Performance Measurement, Whole Building Metering
Credit 1.2	Water Performance Measurement, Submetering
Credit 2.1	Additional Indoor Plumbing Fixture and Fitting Efficiency, 10%
Credit 2.2	Additional Indoor Plumbing Fixture and Fitting Efficiency, 20%
Credit 2.3	Additional Indoor Plumbing Fixture and Fitting Efficiency, 30%
Credit 3.1	Water Efficient Landscaping, Reduce by 50%
Credit 3.2	Water Efficient Landscaping, Reduce by 75%
Credit 3.3	Water Efficient Landscaping, Reduce by 100%
Credit 4.1	Cooling Tower Water Management, Chemical Management
Credit 4.2	Cooling Tower Water Management, Non-Potable Water Source Use
Energy & Atmosphere	
Prereq 1	Energy Efficiency Best Management Practices
Prereq 2	Minimum Energy Efficiency Performance
Prereq 3	Refrigerant Management, Ozone Protection
Credit 1	Optimize Energy Performance (2 to 15 points available)
Credit 2.1	Existing Building Commissioning, Investigation and Analysis (2 points)
Credit 2.2	Existing Building Commissioning, Implementation (2 points)
Credit 2.3	Existing Building Commissioning, Ongoing Commissioning (2 points)
Credit 3.1	Performance Measurement, Building Automation System
Credit 3.2	Performance Measurement, System-Level Metering, 40%
Credit 3.3	Performance Measurement, System-Level Metering, 80%
Credit 4.1	Renewable Energy, On-site 3% / Off-site 25%
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Credit 5	Refrigerant Management
Credit 6	Emissions Reduction Reporting
	<div> <div></div> <div></div> <div></div> <div></div> </div> <div> <div>Building Design and Equipment</div> <div>Procurement</div> <div>Building Operations</div> <div>Tenant Specific</div> </div>

Materials & Resources	
Prereq 1	Sustainable Purchasing Policy
Prereq 2	Solid Waste Management Policy
Credit 1.1	Sustainable Purchasing, Ongoing Consumables, 40%
Credit 1.2	Sustainable Purchasing, Ongoing Consumables, 60%
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Credit 2.1	Sustainable Purchasing, Durable Goods, electric
Credit 2.2	Sustainable Purchasing, Durable Goods, furniture
Credit 3	Sustainable Purchasing, Facility Alterations and Additions
Credit 4.1	Sustainable Purchasing, Reduced Mercury in Lamps, 90 pg/lum-hr
Credit 4.2	Sustainable Purchasing, Reduced Mercury in Lamps, 70 pg/lum-hr
Credit 5	Sustainable Purchasing, Food
Credit 6	Solid Waste Management, Waste Stream Audit
Credit 7.1	Solid Waste Management, Ongoing Consumables, 50%
Credit 7.2	Solid Waste Management, Ongoing Consumables, 70%
Credit 8	Solid Waste Management, Durable Goods
Credit 9	Solid Waste Management, Facility Alterations and Additions
Indoor Environmental Quality	
Prereq 1	Outdoor Air Introduction and Exhaust Systems
Prereq 2	Environmental Tobacco Smoke (ETS) Control
Prereq 3	Green Cleaning Policy
Credit 1.1	IAQ Best Management Practices, IAQ Management Program
Credit 1.2	IAQ Best Management Practices, Outdoor Air Delivery Monitoring
Credit 1.3	IAQ Best Management Practices, Increased Ventilation
Credit 1.4	IAQ Best Management Practices, Reduced Particulates in Air Distribution
Credit 1.5	IAQ Best Management Practices, IAQ Mgmt for Facility Alterations and Additions
Credit 2.1	Occupant Comfort, Occupant Survey
Credit 2.2	Occupant Comfort, Occupant Controlled Lighting
Credit 2.3	Occupant Comfort, Thermal Comfort Monitoring
Credit 2.4	Occupant Comfort, Daylight and Views, 50% Daylight / 45% Views
Credit 2.5	Occupant Comfort, Daylight and Views, 75% Daylight / 90% Views
Credit 3.1	Green Cleaning, High Performance Cleaning Program
Credit 3.2	Green Cleaning, Custodial Effectiveness Assessment, < 3
Credit 3.3	Green Cleaning, Custodial Effectiveness Assessment, < 2
Credit 3.4	Green Cleaning, Sustainable Cleaning Products and Materials, 30%
Credit 3.5	Green Cleaning, Sustainable Cleaning Products and Materials, 60%
Credit 3.6	Green Cleaning, Sustainable Cleaning Products and Materials, 90%
Credit 3.7	Green Cleaning, Sustainable Cleaning Equipment
Credit 3.8	Green Cleaning, Entryway Systems
Credit 3.9	Green Cleaning, Indoor Integrated Pest Management
Innovation in Operation:	
Credit 1.1	Innovation In Operations
Credit 1.2	Innovation In Operations
Credit 1.3	Innovation In Operations
Credit 1.4	Innovation In Operations
Credit 2	LEED™ Accredited Professional
Credit 3	Documenting Sustainable Building Cost Impacts (2 points)



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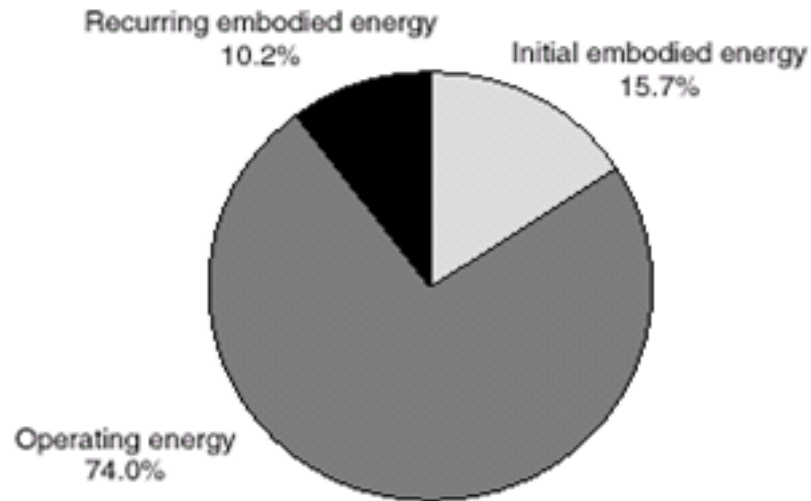
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Ongoing Energy Consumption

Athena Institute: Operating Energy vs. Initial Embodied Energy

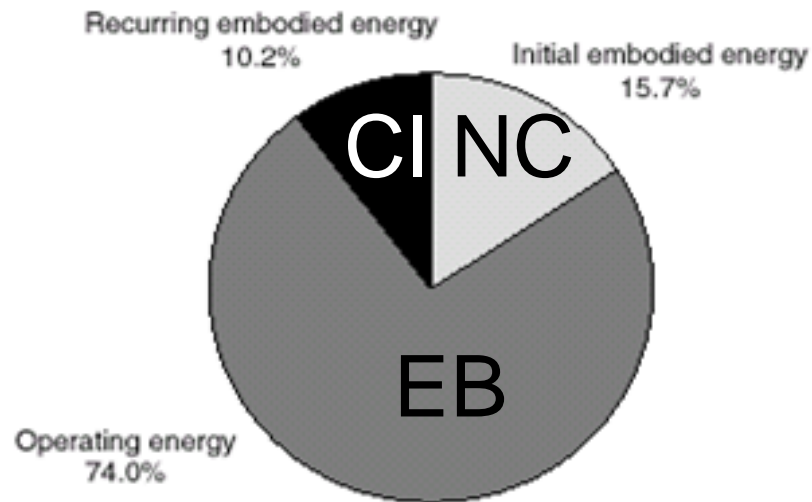
Figure 3: Distribution of Life-cycle Energy Consumption.



Ongoing Energy Consumption

Operating Energy vs. Initial Embodied Energy

Figure 3: Distribution of Life-cycle Energy Consumption.



Energy and Atmosphere Section

3 Prerequisites

6 Credits

35 Possible Points

Intent

Improve and monitor long term energy and operational efficiency of the facility



Project Steps

Assessment . Implementation . Documentation



MEP and Control Systems

Focus on Energy and Operational Performance

Energy Audit and RetroCx
Low / No – Cost Measures
Maintenance Items
Capital Improvements

Costs and Savings



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Choosing the Best Approach

Levels of Detail / Accuracy

Owner's Financial Criteria / Delivery Expectations

Simple Payback / Return On Investment
/ Life Cycle Cost

Savings Guarantees / M&V



Choosing the Best Approach

O&M, T/I and Build-out Considerations

EUI and System Usage
(baseline adjustments)

Implementation Approach
(Narrative scopes / Conceptual & Detailed design /
Delivery System Considerations)



Assessment and Implementation Tools

ASHRAE Standard approach

Level I & II Audits

Site and analytic approaches

Utility usage profile

System operations profiles



Assessment and Implementation Tools

ASHRAE Standard approach

Level I & II Audits

ECM's /scopes of work (Iterative approach)

Cost and savings estimates

Simulations vs hand calcs

Engineering budgets vs quotes



Assessment and Implementation Tools

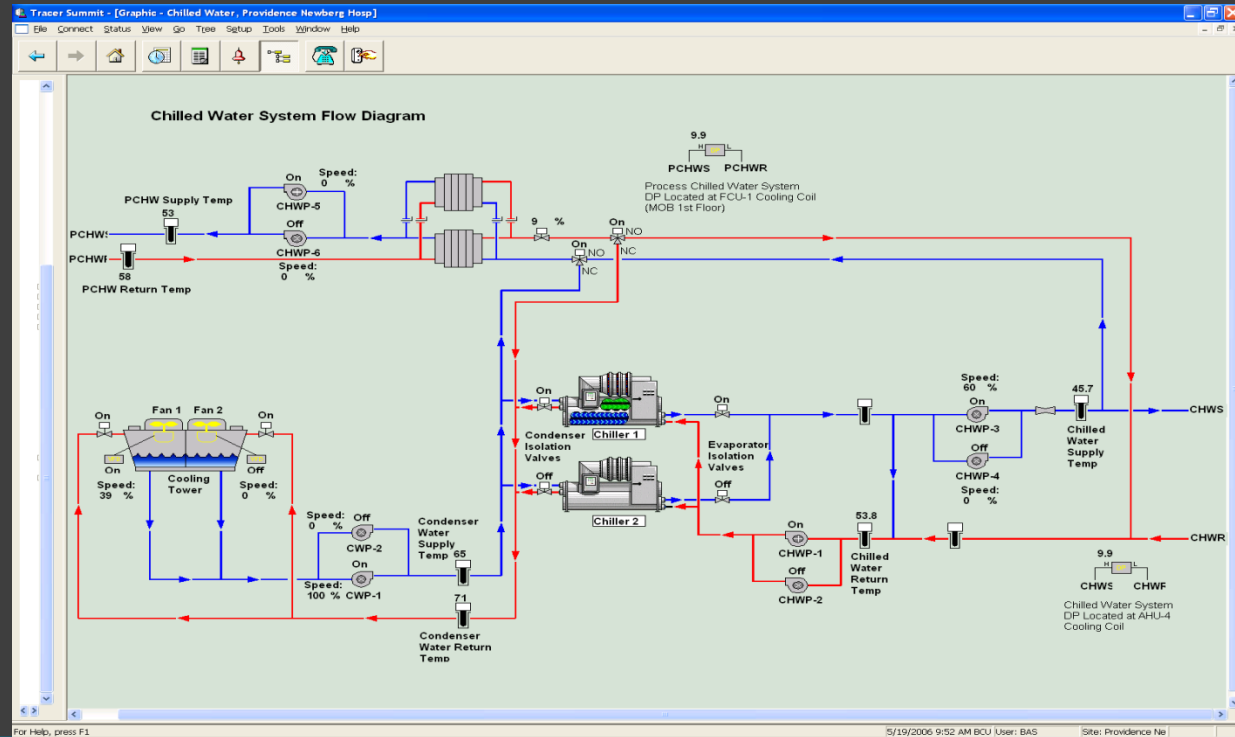
RetroCx approach

Focus on operations through centralized control

RCX and Building Operations Plans

Document current use and identify operational changes

Low / no-cost fixes
Capital Improvements
Training



Project Team Members

Team Effort

Building Owner

Facilities Management Staff

A/E Consultants

Contractors

Vendors

Building Tenants

Plumber

Mechanical Energy Consultant

Sustainability Advisor



Case Study Comparisons

Building 1

Conference Center
20,000 SF
1987 construction
4-pipe fan coil units
Air cooled chiller / cast
boiler
Pneumatic Controls



Case Study Comparisons

Building 1 Challenges

Fan coil unit access
Life cycle replacement
Comfort calls
Controls mysteries
Operational schedule

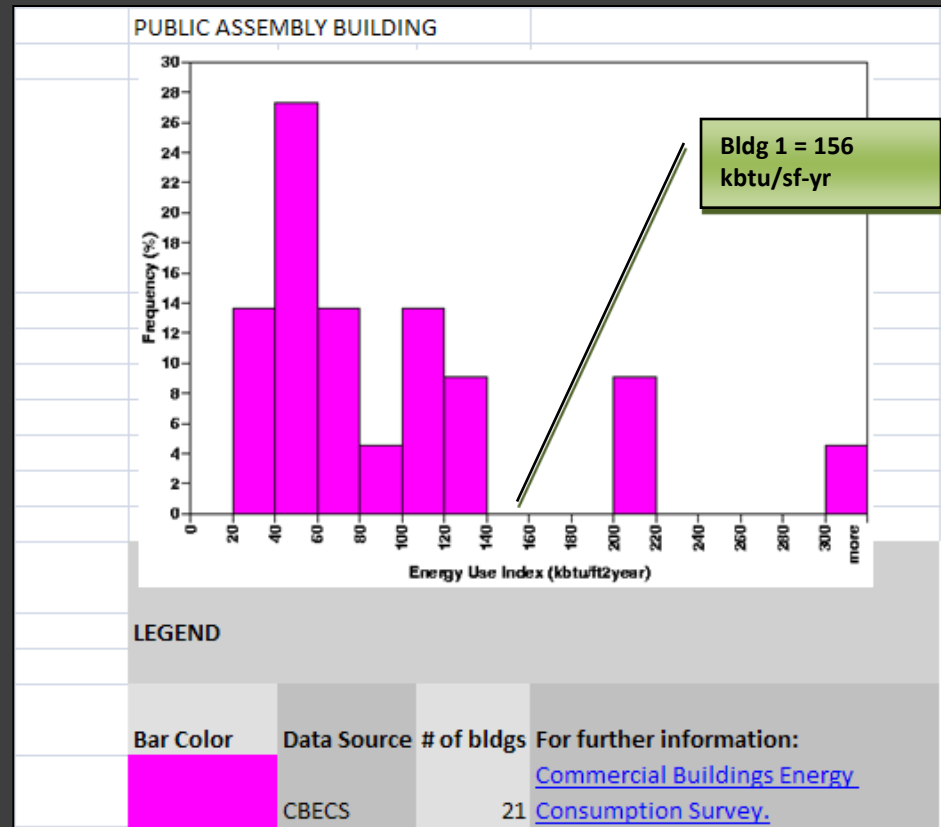


Building 1 Level 1 Opportunities

Energy Savings
Improved Comfort
O&M Savings

Uses 62% more energy than the median of comparable facilities.

20% to 30% target



Building 1 Level 2 Opportunities

System / Measure	Energy Cost Savings Estimates		Implementation Cost Estimates		Estimated Design Costs	Estimated ETO Rebate	O & M Savings
	low	high	low	high			
Control Modifications							
Pneumatic to DDC replacement (w/ valves)	\$5,500	\$7,500	\$88,000	\$97,500	\$6,500	\$23,200	\$3,500
Access doors			TBD	TBD			\$1,260
Additional valve installation labor			\$11,200	\$33,600			
OSA control dampers with DDC tie-in	\$1,200	\$2,000	\$25,000	\$35,000	\$4,000		
Installation labor							
New variable speed heating water pumps	\$1,500	\$2,200	\$20,000	\$30,000	\$3,500		
Exhaust fan control	\$300	\$500	\$3,500	\$4,500	\$850		
Domestic hot water control	\$200	\$300	\$1,200	\$1,700	\$500		
Chiller Replacement	\$1,600	\$2,400	\$75,000	\$90,000	\$4,500	\$7,000	
Boiler Replacement	\$2,200	\$2,800	\$45,000	\$55,000	\$6,500		
Lighting							
Interior occupancy sensors	\$200	\$300	\$7,500	\$9,000	\$360		
Incandescent fixture replacement	(\$200)	(\$250)	\$47,000	\$50,000	\$3,600		\$8,900
Exterior fixture replacement	\$100	\$250	\$32,000	\$38,000	\$2,900	\$200	\$265
Computer Monitor Control Modifications	\$200	\$300	\$0	\$0	\$0		
Provide Emergency Lighting Controls	\$100	\$150	\$600	\$800	\$150		
Install 10,000 sq ft PV Array	\$11,500	\$12,600	\$910,000	\$980,000	\$5,200	\$402,000	(\$840)
Testing and Balancing Costs			\$3,500	\$5,000			
Supplemental Commissioning Costs			\$5,500	\$7,000			
Reduced Maintenance and Comfort Calls							TBD
Totals	\$24,400	\$31,050	\$1,275,000	\$1,437,100	\$38,560	\$432,400	\$13,085



Case Study Comparisons

Building 2

Hospital

206,920 SF

2001 construction

Full central plant

Roof top AHU's

Full DDC Controls

Commissioned



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Case Study Comparisons

Building 2 Challenges

Space pressurization issues

Fire damper failures

Rogue zones

Boiler standby

Master planning support



Building 2 Level 1 Opportunities

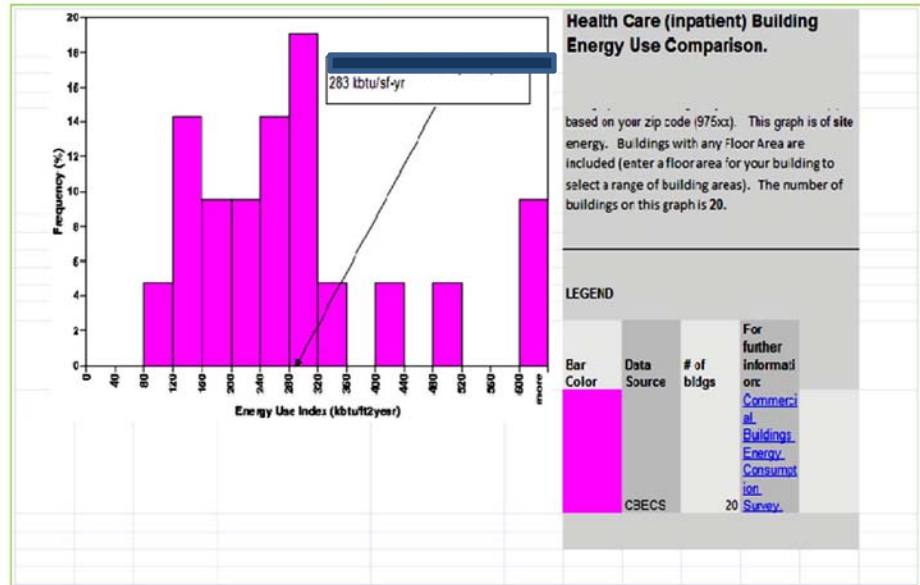
Energy Savings Improved Control Master Planning

\$64k / yr energy
savings target

TRCH Campus Buildings Energy Usage Intensity Benchmark

Building Name	Address	Total SF	Bldg Type	Annual Energy Usage		Total (MMBtu)	Annual Energy Cost		EUI (kBtu/SF)
				Electricity Usage (kWh)	Gas Usage (therms)		Electricity Usage (\$)	Gas Usage (\$)	
Hospital, CUP and Cancer Center Buildings		206520	Hospital	7,452,300	330,358	58471	\$381,674	\$38,333	282.6
		206520							

Unit Conversions	
293 kWh=1 MMBtu	
10 Therms=1 MMBtu	
1000 kBtu=1 MMBtu	



Building 2 RCx Opportunities

AHU Pre-functional Results

- Damper actuators undersized
- Air flow stations not calibrated
- Static pressure sensors reading improperly
- Multiple OSA temperature inputs
- Airflow total discrepancies
- Multiple static sensor inputs



Building 2 Level 2 Opportunities

Retrofit Measures

Low- / No-Cost

- Air flow volume reductions
- Static pressure control of fans revamp

Capital / PM costs

- Elevator shaft exhaust dampers
- Heating hot water variable flow
- Pony steam boiler (sterilization / DHW)
- Pony scroll chiller (w/ ER addition)
- Emergency generator replacement (mandate)



Steps to Success

Assessment . Implementation . Documentation



More Information...

Websites to Visit

www.USGBC.org

www.costar.com

www.energystar.gov

www.ashrae.org

Contact Brightworks and Glumac

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Thank you

