Resource Efficiency Managers

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REM Services

• Navy focuses on Services vs. Individuals
  – Contracts based upon services and deliverables
  – We do not “hire” individuals
    • We might ask to review qualifications
• Expectation to achieve at least 2:1 savings vs. cost of services
• Deliverable documentation includes scorecard of savings
REM Services

• Services include:
  • ID and support implementation of low-cost/ no-cost energy conservation measures
  • Develop project documentation for energy conservation projects
  • Develop energy conservation awareness programs (routine building monitor training and interface, stakeholder briefings, disseminate consumption trends)
  • Evaluate energy consumption data and develop recommendations to support overall Energy Program goals
  • Prepare incentives and rebate documentation
REM Services

• We purchase services
  • Broad in scope
  • Contractor tailors the approach at each Installation to fit each situation (each location has varied size, activities, types of loads, mission, levels of awareness, levels of opportunities)
  • Although we purchase services, in many cases, the contractor has long-term contracts, and we have the same individual REMs at a particular location
    – This can be a positive, but don’t lose sight of the end goal – services to achieve Energy Program goals